

				2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	
<b>Ricavi Caratteristici</b>																	
Ricavi da Tariffa	8.139.583	18,70%	1.522.502	9.662.085	10.106.541	10.571.442	11.057.729	11.345.230	11.640.206	11.942.851	12.181.708	12.425.342	12.673.849	12.927.326	13.185.872	13.449.590	
Proventi da Recupero	1.921.049	15,18%	291.692	2.212.741	2.383.708	2.419.378	2.450.699	2.477.480	2.502.255	2.539.789	2.570.266	2.595.969	2.634.909	2.666.527	2.693.193	2.725.511	
Ricavi da Servizi	341.560	15,73%	53.738	395.298	402.011	408.027	413.309	417.826	422.004	428.334	433.474	437.809	444.376	449.708	454.205	459.656	
Contributi e Rimborsi	322.617	(vedasi file specifico)		497.194	494.408	433.401	334.062	307.653	125.358	96.358	94.316	95.371	96.799	82.470	83.948	85.079	
Altri Ricavi	-																
<b>TOTALE</b>	<b>10.724.809</b>	<b>19,04%</b>	<b>2.042.509</b>	<b>12.767.319</b>	<b>13.386.668</b>	<b>13.832.248</b>	<b>14.255.798</b>	<b>14.548.189</b>	<b>14.689.823</b>	<b>15.007.332</b>	<b>15.279.764</b>	<b>15.554.491</b>	<b>15.849.932</b>	<b>16.126.031</b>	<b>16.417.219</b>	<b>16.719.836</b>	
<b>Materiali e Attrezz. Operative</b>																	
Carburanti e Lubrificanti	471.811			607.293	625.511	634.894	650.132	665.735	679.049	689.235	703.020	713.565	727.836	738.754	753.529	764.832	
Ricambi Mezzi	98.275			110.153	113.457	115.159	117.923	120.753	123.168	125.016	127.516	129.429	132.017	133.998	136.678	138.728	
Materiali per Raccolta	70.955			79.531	81.916	83.145	85.141	87.184	88.928	90.262	92.067	93.448	95.317	96.747	98.682	100.162	
Materiali di Consumo	66.688			74.748	76.990	78.145	80.021	81.941	83.580	84.834	86.531	87.828	89.585	90.929	92.747	94.139	
<b>TOTALE</b>	<b>707.729</b>	<b>23,17%</b>	<b>163.995</b>	<b>871.724</b>	<b>897.876</b>	<b>911.344</b>	<b>933.216</b>	<b>955.613</b>	<b>974.725</b>	<b>989.346</b>	<b>1.009.133</b>	<b>1.024.270</b>	<b>1.044.756</b>	<b>1.060.427</b>	<b>1.081.636</b>	<b>1.097.860</b>	
<b>Prestazioni Processi Caratteristici</b>																	
Smaltimento	2.048.433			2.330.213	2.400.120	2.472.123	2.546.287	2.622.676	2.701.356	2.782.397	2.865.868	2.951.845	3.040.400	3.131.612	3.225.560	3.322.327	
Spazzamento	874.733			530.967	544.241	566.011	577.331	591.764	615.435	627.744	643.437	669.175	682.558	699.622	727.607	742.159	
Riciclo e Recupero	499.908			468.448	345.122	358.927	366.106	375.258	390.269	398.074	408.026	424.347	432.834	443.655	461.401	470.629	
Raccolta	352.335			398.828	408.798	425.150	433.653	444.495	462.274	471.520	483.308	502.640	512.693	525.510	546.531	557.461	
<b>TOTALE</b>	<b>3.775.409</b>	<b>-1,24%</b>	<b>46.953</b>	<b>3.728.456</b>	<b>3.698.282</b>	<b>3.822.212</b>	<b>3.923.377</b>	<b>4.034.193</b>	<b>4.169.334</b>	<b>4.279.734</b>	<b>4.400.640</b>	<b>4.548.007</b>	<b>4.668.485</b>	<b>4.800.399</b>	<b>4.961.099</b>	<b>5.092.577</b>	
<b>Prestazioni Operative</b>																	
Manutenzioni	527.887			722.554	791.669	811.269	839.803	848.182	895.230	899.751	935.962	959.135	992.869	1.002.776	1.058.398	1.047.922	
Oneri e Costi Commerciali	352.178			178.790	183.259	172.490	175.940	180.338	187.552	191.303	196.085	203.929	208.007	213.207	221.736	226.171	
Altre Prestazioni Operative	84.566			124.052	185.195	192.603	196.455	201.367	209.421	213.610	218.950	227.708	232.262	238.069	247.591	252.543	
<b>TOTALE</b>	<b>964.631</b>	<b>6,30%</b>	<b>60.765</b>	<b>1.025.396</b>	<b>1.160.124</b>	<b>1.176.362</b>	<b>1.212.197</b>	<b>1.229.887</b>	<b>1.292.203</b>	<b>1.304.664</b>	<b>1.350.998</b>	<b>1.390.772</b>	<b>1.433.138</b>	<b>1.454.052</b>	<b>1.527.726</b>	<b>1.526.636</b>	
<b>Costi del Personale</b>																	
Salari e Stipendi	1.778.028			2.383.623	2.644.055	2.763.038	2.818.298	2.860.573	2.989.299	3.049.085	3.094.821	3.234.088	3.298.769	3.348.251	3.498.922	3.568.901	
Oneri Sociali e Previdenziali	675.052			903.382	1.002.096	1.047.190	1.068.134	1.084.156	1.132.943	1.155.602	1.172.936	1.225.718	1.250.233	1.268.986	1.326.090	1.352.612	
TFR	123.654			166.890	185.116	193.446	197.315	200.275	209.288	213.473	216.675	226.426	230.954	234.419	244.967	249.867	
Altri Costi del Personale	130.155			200.146	219.550	229.430	234.019	237.529	248.218	253.182	256.980	268.544	273.915	278.024	290.535	296.345	
<b>TOTALE</b>	<b>2.706.888</b>	<b>34,99%</b>	<b>947.153</b>	<b>3.654.041</b>	<b>4.050.818</b>	<b>4.233.104</b>	<b>4.317.767</b>	<b>4.382.533</b>	<b>4.579.747</b>	<b>4.671.342</b>	<b>4.741.412</b>	<b>4.954.776</b>	<b>5.053.871</b>	<b>5.129.679</b>	<b>5.360.515</b>	<b>5.467.725</b>	
<b>Costi Gestionali</b>																	
Prestazioni e Servizi	345.002			477.688	489.630	527.315	519.399	532.384	573.360	564.753	578.872	623.426	614.067	629.419	677.863	667.688	
Materiali	30.320			53.599	55.207	56.036	57.380	58.757	59.933	60.832	62.048	62.979	64.239	65.202	66.506	67.504	
Costi e Oneri Diversi	102.376			145.316	148.949	154.907	158.005	161.956	168.434	171.802	176.098	183.141	186.804	191.474	199.133	203.116	
Utenze	46.224			63.802	72.047	74.929	76.428	78.338	81.472	83.101	85.179	88.586	90.358	92.617	96.321	98.248	
Imposte e Tasse generiche	40.942			46.344	47.503	49.403	50.391	51.651	53.717	54.791	56.161	58.407	59.575	61.065	63.507	64.778	
<b>TOTALE</b>	<b>564.864</b>	<b>39,28%</b>	<b>221.885</b>	<b>786.749</b>	<b>813.337</b>	<b>862.590</b>	<b>861.604</b>	<b>883.086</b>	<b>936.915</b>	<b>935.280</b>	<b>958.358</b>	<b>1.016.540</b>	<b>1.015.044</b>	<b>1.039.777</b>	<b>1.103.332</b>	<b>1.101.333</b>	
<b>EBITDA</b>	<b>2.005.287</b>	<b>34,69%</b>	<b>695.664</b>	<b>2.700.952</b>	<b>2.766.233</b>	<b>2.826.636</b>	<b>3.007.637</b>	<b>3.062.876</b>	<b>2.736.898</b>	<b>2.826.966</b>	<b>2.819.224</b>	<b>2.620.127</b>	<b>2.634.639</b>	<b>2.641.697</b>	<b>2.382.912</b>	<b>2.433.705</b>	
<b>Ammortamenti ed Accantonamenti</b>																	
Ammortamenti	1.136.998	(vedasi piano specifico)		1.749.403	1.909.909	1.890.643	1.809.809	1.826.200	1.705.974	1.569.971	1.412.306	1.357.500	1.325.383	1.260.911	1.196.101	1.063.221	
Accantonamenti	495.002	(vedasi piano specifico)		393.247	411.336	430.258	450.050	461.751	473.756	486.074	495.796	505.711	515.826	526.142	536.665	547.398	
<b>TOTALE</b>	<b>1.632.000</b>			<b>510.650</b>	<b>2.142.650</b>	<b>2.321.246</b>	<b>2.320.900</b>	<b>2.259.859</b>	<b>2.287.950</b>	<b>2.179.730</b>	<b>2.056.045</b>	<b>1.908.102</b>	<b>1.863.211</b>	<b>1.841.208</b>	<b>1.787.054</b>	<b>1.732.766</b>	<b>1.610.619</b>
<b>EBIT</b>	<b>373.288</b>			<b>558.302</b>	<b>444.987</b>	<b>505.735</b>	<b>747.779</b>	<b>774.926</b>	<b>557.168</b>	<b>770.921</b>	<b>911.122</b>	<b>756.916</b>	<b>793.430</b>	<b>854.643</b>	<b>650.146</b>	<b>823.086</b>	
<b>Gestione Finanziaria</b>																	
Proventi Finanziari	20.000			4.972	12.839	21.920	27.507	41.094	49.574	60.481	73.897	88.819	94.962	112.452	137.275		
Oneri Finanziari	(mutuo + gestione conto + cash flow)			230.000	224.273	211.371	197.809	183.553	168.568	152.816	136.258	118.853	100.557	81.326	61.111	39.861	
<b>TOTALE</b>				<b>- 210.000</b>	<b>- 219.301</b>	<b>- 198.532</b>	<b>- 175.889</b>	<b>- 156.046</b>	<b>- 127.473</b>	<b>- 103.242</b>	<b>- 75.777</b>	<b>- 44.956</b>	<b>- 11.738</b>	<b>- 13.636</b>	<b>- 51.341</b>	<b>- 97.414</b>	
Utile prima delle Imposte				348.302	225.686	307.203	571.890	618.880	429.695	667.679	835.345	711.960	781.692	868.280	701.488	920.500	
<b>Imposte sul Reddito</b>																	
IRAP	manuale	3,40%		11.842	7.673	10.445	19.444	21.042	14.610	22.701	28.402	24.207	26.578	29.522	23.851	31.297	
IRES	manuale	24,00%		83.592	54.165	73.729	137.254	148.531	103.127	160.243	200.483	170.870	187.606	208.387	168.357	220.920	
<b>TOTALE</b>				<b>95.435</b>	<b>61.838</b>	<b>84.174</b>	<b>156.698</b>	<b>169.573</b>	<b>117.736</b>	<b>182.944</b>	<b>228.884</b>	<b>195.077</b>	<b>214.184</b>	<b>237.909</b>	<b>192.208</b>	<b>252.217</b>	
<b>UTILE NETTO</b>				<b>252.867</b>	<b>163.848</b>	<b>223.029</b>	<b>415.192</b>	<b>449.307</b>	<b>311.959</b>	<b>484.735</b>	<b>606.460</b>	<b>516.883</b>	<b>567.508</b>	<b>630.371</b>	<b>509.280</b>	<b>668.283</b>	